

Mr. Prashant khare

CONSULTING & SOFTWARE INDUSTRY BRIEF NUMBERS

### **COMPANY BRIEF**

#### Global Technology Consultancy & Digital Solution company

Founded as a subsidiary of L&T in 1997

Parent company heritage

IPO in 201Jul 2016; Nifty Next 50 Index

Operations in : 32 countries

Clients: 420+, 68 clients belong to the Fortune 500 list

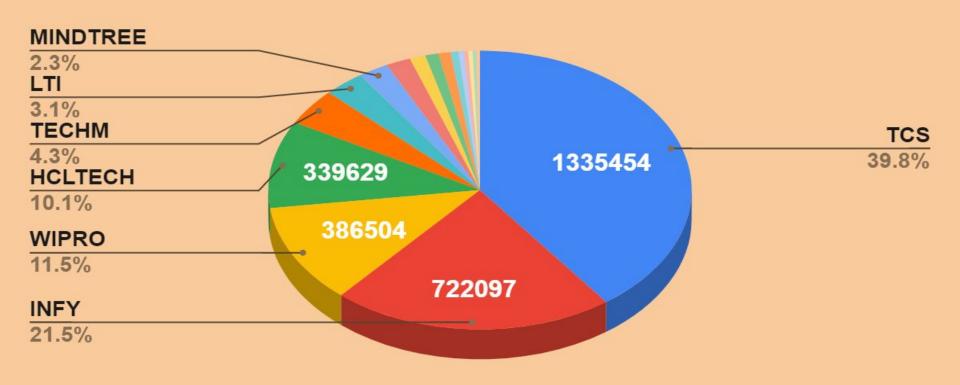
91 % Revenue comes from Global Operations

Nos of Employees: 35,000 +

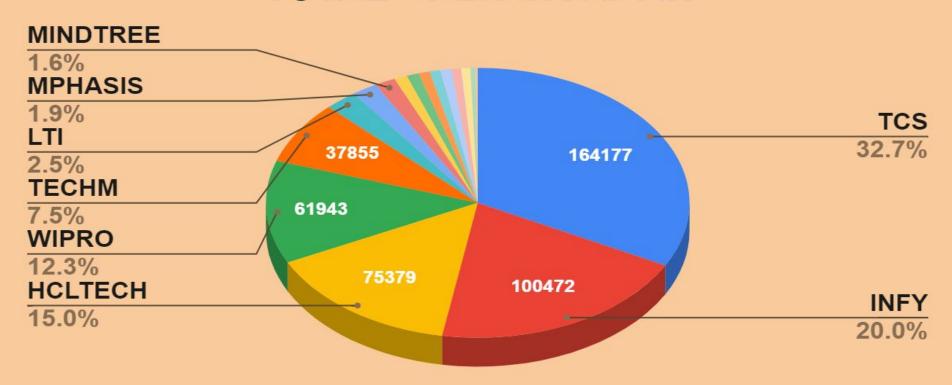
5th most valuable brand among Indian IT companies

# LTI

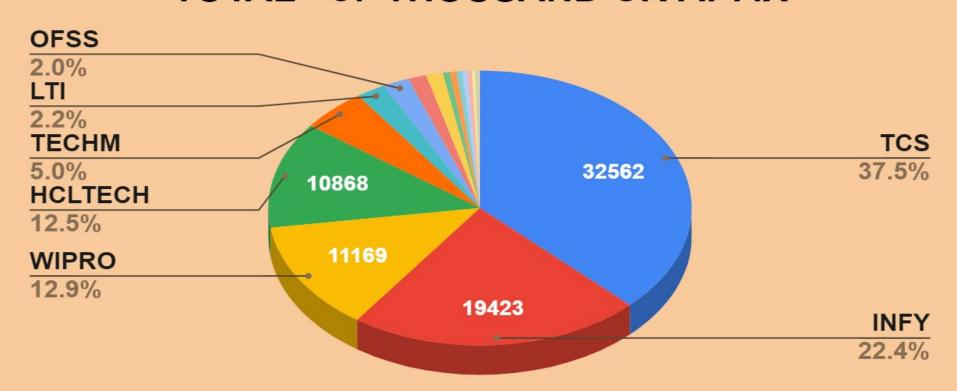
## MKTCAP OF IT COS (IN LAKH CR) TOTAL MARET CAP - 33.5 LAKH CR APPX.



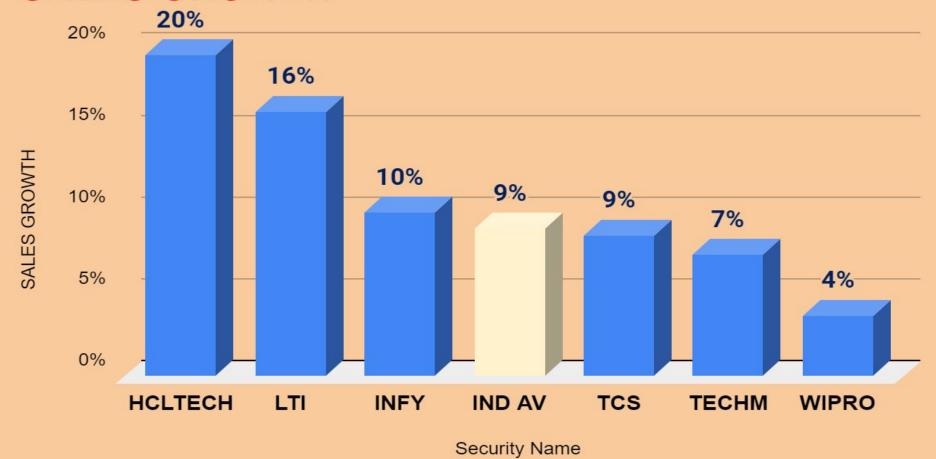
## SALES (IN CR) TOTAL - 5 LK CR APP.X



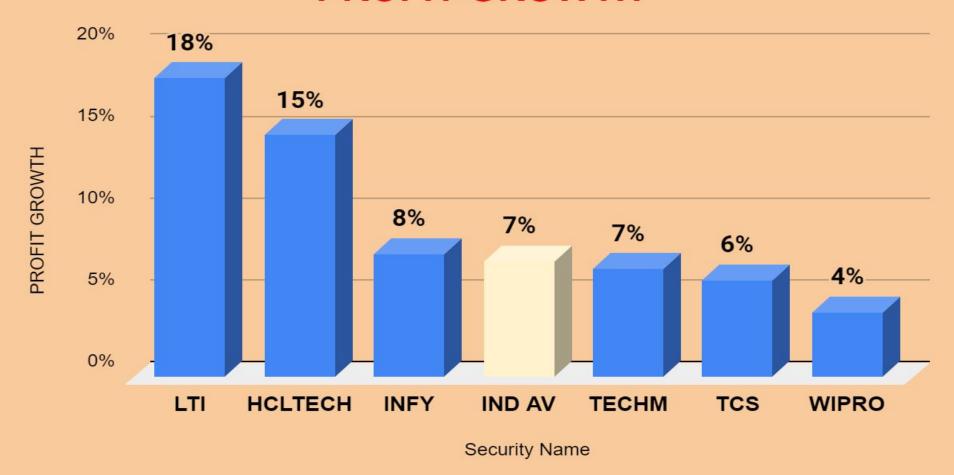
### PROFIT - IN CR TOTAL - 87 THOUSAND CR APP.X



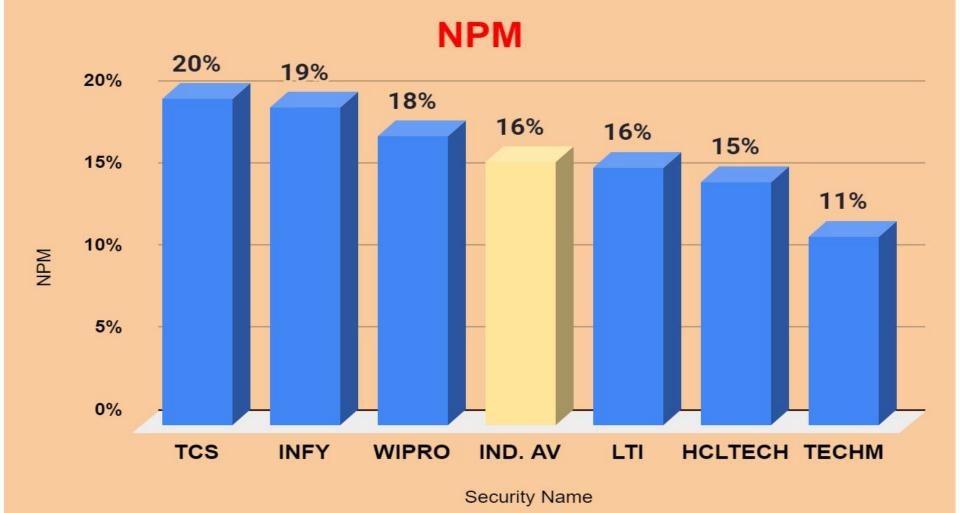
### **SALES GROWTH**



### **PROFIT GROWTH**

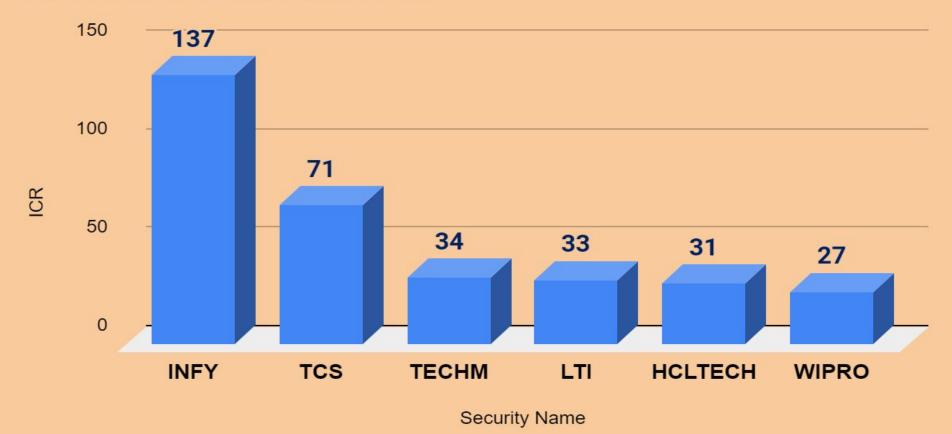






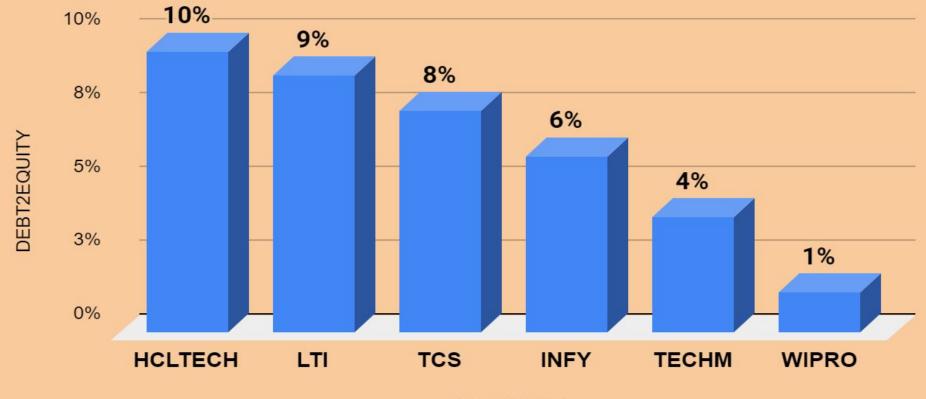
### ICR (x)

#### NOTE - ICR MORE THAN 20 IS GOOD.



### **DEBT2EQUITY**

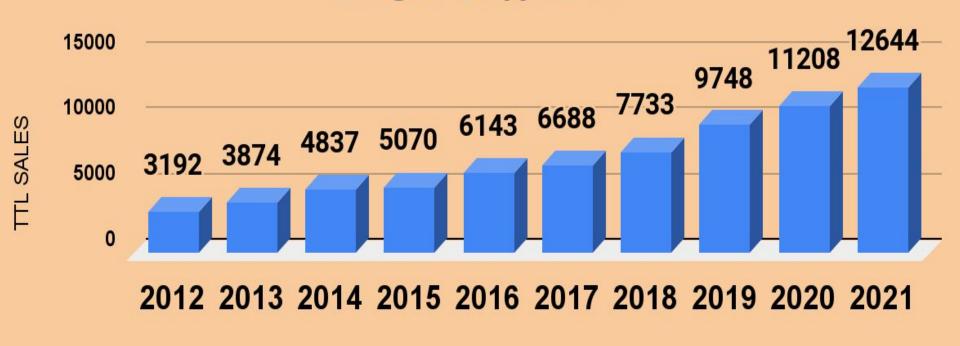
#### ANY DEBT2EQUITY LESS THAN 30% IS CONSIDERED GOOD



Security Name

### **BEHAVIOUR SCIENCE**

# SALES GROWTH CAGR 17% X 4T

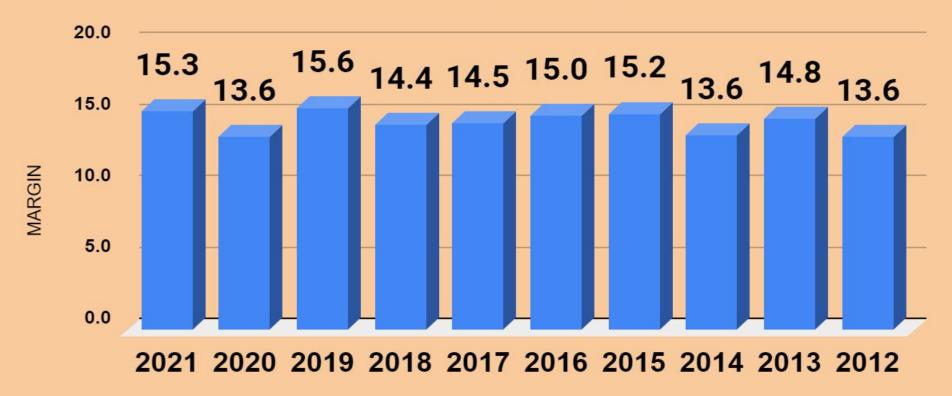


## PROFIT vs YEAR CAGR GR18% X 4T



### MARGIN vs YEAR

### **AVERAGE 15%**

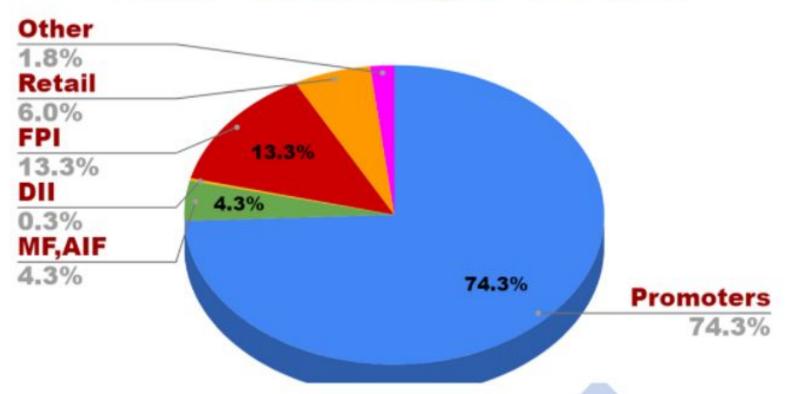


### PRICE VOLATILITY HIGH PRICE & LOW PRICE

HIGH PRICE
 LOW PRICE



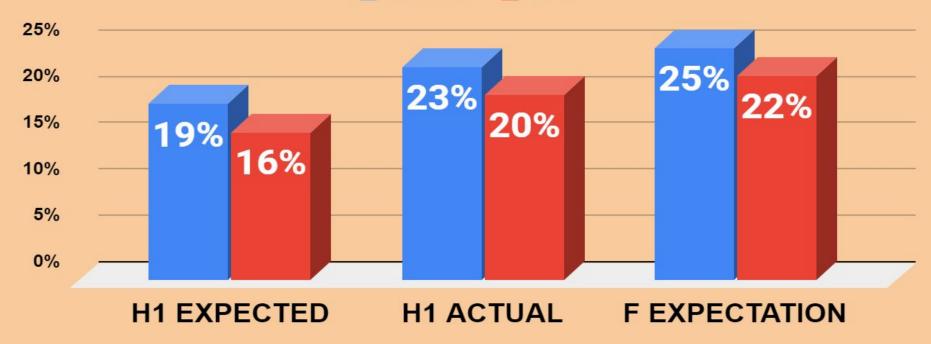
### **Shareholding Pattern**



### **CURRENT TREND**

#### **SALES & PROFIT**

SALES PAT



**RESULTS** 

### SALES, PROFIT&EPS FUTURE EXPECTATIONS



### **FAIR VALUE vs YEAR**



Revenue by Vertical QoQ YoY Q2FY21 Q1FY22 Q2FY22 Growth Growth BFS 29.9% 32.1% 32.5% 36.8% 9.6% 16.0% 14.5% 14.2% 5.6% 11.4% Insurance Manufacturing 12.4% 16.2% 15.0% 15.6% 20.8% 6.0% **Energy & Utilities** 10.6% 9.1% 8.9% 6.3% CPG, Retail & Pharma 10.7% 15.3% 11.0% 10.1% 1.9% High-Tech, Media & 10.6% 12.7% 6.9% 48.5% 12.5% Entertainment 14.2% Others 5.9% 6.2% 38.4% 5.7% Total 100% 100% 8.3% 25.8% 100%

Revenue by Service Offering QoQ YoY Q2FY21 Q2FY22 Q1FY22 Growth Growth **ADM** and Testing 8.7% 19.5% 36.0% 34.2% 34.0% **Enterprise Solutions** 7.2% 24.3% 30.8% 30.7% 30.4% Cloud Infrastructure & 22.7% 14.4% 14.9% 1.9% 14.0% Security Analytics, Al & Cognitive 10.6% 11.7% 43.7% 12.1% 11.9% Enterprise Integration & 8.3% 8.7% 16.2% 41.3% 9.3% Mobility Total 100% 100% 8.3% 25.8% 100%

Revenue by Geography

North America

Europe

RoW

India

Total

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Q2FY21

68.7%

16.1%

8.2%

6.9%

100%

Q1FY22

67.0%

16.6%

9.6%

6.7%

100%

YoY

Growth

23.5%

25.7%

50.5%

19.4%

25.8%

QoQ

Growth

8.9%

5.1%

10.6%

6.0%

8.3%

Q2FY22

67.5%

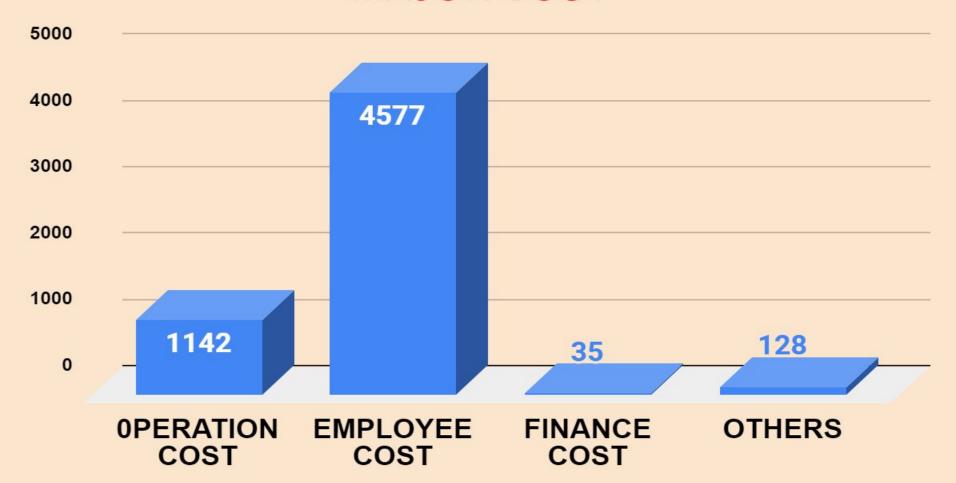
16.1%

9.8%

6.6%

100%

### **MAJOR COST**





### CONCLUSION

## PORTFOLIO 2% GROWING COMPANY WITH L&T BRAND TAG

### **DISCLOSURE**

PLEASE BUY OR SELL AFTER CONSULTING FINANCIAL ADVISER

